

**AGRICOLA EL PALMAR, S.A.**  
**COMPARATIVO DE PRODUCCION POR PRODUCTOR, LOTE Y FIGURA**  
**ZAFRA 2019/2020 VS. 2020/2021**

**CARRIZAL**

|                                      | Lote | 2019/2020 |           |        |         |            | 2020/2021 |            |        |         |         |
|--------------------------------------|------|-----------|-----------|--------|---------|------------|-----------|------------|--------|---------|---------|
|                                      |      | Ha.       | Cosecha   | T x Ha | Kgs x T | Az x Ha    | Ha.       | Cosecha    | T x Ha | Kgs x T | Az x Ha |
| BASURERO                             | 1    | 246.30    | 16,513.26 | 67.05  | 93.58   | 6.27       | 247.40    | 14,882.81  | 60.16  | 84.66   | 5.09    |
| CAÑERA ESPARTA<br>S.A(CARR.Z.FRANCA) | 3    | 10.40     | 525.32    | 50.51  | 100.75  | 5.09       | 10.40     | 364.31     | 35.03  | 96.43   | 3.38    |
| CAÑERA ESPARTA S.A(CARR. VIEJO)      | 5    | 59.74     | 3,797.43  | 63.57  | 96.28   | 6.12       | 59.74     | 3,251.89   | 54.43  | 82.73   | 4.50    |
| <b>Total -&gt;</b>                   |      | 316.44    | 20,836.01 | 65.85  | 94.26   | 6.21       | 317.54    | 18,499.01  | 58.26  | 84.55   | 4.93    |
|                                      |      |           |           |        |         | <b>Dif</b> | 1.10      | (2,337.00) | (7.59) | (9.71)  | (1.28)  |

**CHAPERNA**

|                    | Lote | 2019/2020 |           |        |         |            | 2020/2021 |            |        |         |         |
|--------------------|------|-----------|-----------|--------|---------|------------|-----------|------------|--------|---------|---------|
|                    |      | Ha.       | Cosecha   | T x Ha | Kgs x T | Az x Ha    | Ha.       | Cosecha    | T x Ha | Kgs x T | Az x Ha |
| EL COCAL           | 1    | 87.95     | 5,937.26  | 67.51  | 96.15   | 6.49       | 78.60     | 4,695.98   | 59.75  | 98.27   | 5.87    |
| EL MOLINO          | 2    | 71.94     | 4,519.35  | 62.82  | 95.73   | 6.01       | 71.94     | 4,421.33   | 61.46  | 93.86   | 5.77    |
| LAS TRISTEZAS      | 3    | 73.94     | 6,172.74  | 83.48  | 93.85   | 7.83       | 73.94     | 6,078.73   | 82.21  | 98.92   | 8.13    |
| LAS MANZANAS       | 4    | 70.11     | 4,378.93  | 62.46  | 93.92   | 5.87       | 66.33     | 3,718.84   | 56.07  | 89.53   | 5.02    |
| LOS COYOTES        | 5    | 49.88     | 3,185.80  | 63.87  | 96.33   | 6.15       | 42.50     | 2,896.02   | 68.14  | 88.35   | 6.02    |
| LA ESCUADRA        | 6    | 29.40     | 2,460.26  | 83.68  | 100.63  | 8.42       | 29.40     | 2,304.91   | 78.40  | 93.27   | 7.31    |
| SAN JORGE          | 7    | 50.45     | 3,154.73  | 62.53  | 95.95   | 6.00       | 45.45     | 2,229.92   | 49.06  | 93.60   | 4.59    |
| EL DINARTE         | 8    | 31.11     | 2,014.58  | 64.76  | 93.55   | 6.06       | 29.73     | 1,466.30   | 49.32  | 87.42   | 4.31    |
| EL CARAO           | 9    | 15.90     | 501.52    | 31.54  | 96.05   | 3.03       | 10.00     | 387.05     | 38.70  | 97.79   | 3.79    |
| TRONCONAL          | 10   | 138.94    | 9,132.09  | 65.73  | 93.90   | 6.17       | 138.94    | 8,305.30   | 59.78  | 93.76   | 5.60    |
| PALERMO            | 11   | 169.05    | 13,579.10 | 80.33  | 87.04   | 6.99       | 168.11    | 13,196.10  | 78.50  | 91.46   | 7.18    |
| EL ESCONDIDO       | 12   | 91.50     | 7,754.26  | 84.75  | 90.65   | 7.68       | 91.50     | 4,678.07   | 51.13  | 94.86   | 4.85    |
| EL PARAISO         | 13   | 121.57    | 8,653.14  | 71.18  | 87.78   | 6.25       | 130.07    | 9,815.04   | 75.46  | 89.66   | 6.77    |
| LIMONAL            | 14   | 32.16     | 2,003.78  | 62.31  | 96.79   | 6.03       | 32.46     | 2,326.32   | 71.67  | 91.65   | 6.57    |
| EL ESPABEL         | 15   | 47.38     | 3,927.93  | 82.90  | 94.05   | 7.80       | 47.38     | 4,012.21   | 84.68  | 90.94   | 7.70    |
| CASA AMARILLA      | 16   | 35.55     | 3,411.47  | 95.96  | 89.50   | 8.59       | 36.55     | 2,556.71   | 69.95  | 95.24   | 6.66    |
| LA MONTAÑA         | 17   | 109.86    | 7,019.05  | 63.89  | 95.46   | 6.10       | 110.57    | 6,714.02   | 60.72  | 93.19   | 5.66    |
| LAGUNILLA          | 19   | 17.50     | 323.47    | 18.48  | 92.91   | 1.72       | 17.50     | 735.10     | 42.01  | 103.59  | 4.35    |
| LA PAPAYA          | 20   | 16.97     | 1,027.95  | 60.57  | 93.28   | 5.65       | 16.97     | 823.35     | 48.52  | 84.06   | 4.08    |
| SARDINAL           | 21   | 130.04    | 6,769.35  | 52.06  | 84.91   | 4.42       | 130.04    | 6,673.77   | 51.32  | 100.01  | 5.13    |
| <b>Total -&gt;</b> |      | 1,391.20  | 95,926.75 | 68.95  | 92.04   | 6.35       | 1,367.98  | 88,035.07  | 64.35  | 93.44   | 6.01    |
|                    |      |           |           |        |         | <b>Dif</b> | (23.22)   | (7,891.69) | (4.60) | 1.40    | (0.34)  |

**DELICIAS**

|                                      | Lote | 2019/2020 |          |        |         |            | 2020/2021 |          |        |         |         |
|--------------------------------------|------|-----------|----------|--------|---------|------------|-----------|----------|--------|---------|---------|
|                                      |      | Ha.       | Cosecha  | T x Ha | Kgs x T | Az x Ha    | Ha.       | Cosecha  | T x Ha | Kgs x T | Az x Ha |
| CAÑERA DELICIAS/GANADERA<br>CHAPERNA | 1    | 111.75    | 6,106.00 | 54.64  | 93.03   | 5.08       | 111.75    | 5,566.78 | 49.81  | 95.76   | 4.77    |
| <b>Total -&gt;</b>                   |      | 111.75    | 6,106.00 | 54.64  | 93.03   | 5.08       | 111.75    | 5,566.78 | 49.81  | 95.76   | 4.77    |
|                                      |      |           |          |        |         | <b>Dif</b> | 0.00      | (539.22) | (4.83) | 2.73    | (0.31)  |

**LA GLORIA**

|                    | Lote | 2019/2020 |          |        |         |            | 2020/2021 |          |        |         |         |
|--------------------|------|-----------|----------|--------|---------|------------|-----------|----------|--------|---------|---------|
|                    |      | Ha.       | Cosecha  | T x Ha | Kgs x T | Az x Ha    | Ha.       | Cosecha  | T x Ha | Kgs x T | Az x Ha |
| LA GLORIA          | 21   | 67.96     | 4,383.78 | 64.51  | 85.29   | 5.50       | 69.21     | 4,197.78 | 60.65  | 88.93   | 5.39    |
| <b>Total -&gt;</b> |      | 67.96     | 4,383.78 | 64.51  | 85.29   | 5.50       | 69.21     | 4,197.78 | 60.65  | 88.93   | 5.39    |
|                    |      |           |          |        |         | <b>Dif</b> | 1.25      | (186.00) | (3.86) | 3.64    | (0.11)  |

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**ZAFRA 2019/2020 VS. 2020/2021**

**LA RIVIERA**

|                               |     | 2019/2020 |        |         |         |      | 2020/2021  |        |          |         |        |        |
|-------------------------------|-----|-----------|--------|---------|---------|------|------------|--------|----------|---------|--------|--------|
| Lote                          | Ha. | Cosecha   | T x Ha | Kgs x T | Az x Ha | Ha.  | Cosecha    | T x Ha | Kgs x T  | Az x Ha |        |        |
| URBANIZADORA LA RIVIERA, S.A. | 1   | 16.41     | 331.26 | 20.19   | 79.67   | 1.61 | 16.41      | 154.27 | 9.40     | 76.59   | 0.72   |        |
| <b>Total -&gt;</b>            |     | 16.41     | 331.26 | 20.19   | 79.67   | 1.61 | 16.41      | 154.27 | 9.40     | 76.59   | 0.72   |        |
|                               |     |           |        |         |         |      | <b>Dif</b> | 0.00   | (176.99) | (10.79) | (3.08) | (0.89) |

**M & M**

|                    |     | 2019/2020 |           |         |         |      | 2020/2021  |           |          |         |        |        |
|--------------------|-----|-----------|-----------|---------|---------|------|------------|-----------|----------|---------|--------|--------|
| Lote               | Ha. | Cosecha   | T x Ha    | Kgs x T | Az x Ha | Ha.  | Cosecha    | T x Ha    | Kgs x T  | Az x Ha |        |        |
| M & M YOYO         | 38  | 206.36    | 18,588.70 | 90.08   | 93.68   | 8.44 | 208.48     | 18,354.22 | 88.04    | 97.52   | 8.59   |        |
| M & M CENTRO       | 39  | 94.64     | 7,764.30  | 82.04   | 94.04   | 7.71 | 97.48      | 8,721.04  | 89.46    | 84.70   | 7.58   |        |
| M & M PITA HAYA    | 40  | 123.40    | 7,448.87  | 60.36   | 95.64   | 5.77 | 122.68     | 7,878.07  | 64.22    | 94.46   | 6.07   |        |
| M & M TRAPICHE     | 41  | 132.11    | 10,931.56 | 82.75   | 96.02   | 7.95 | 132.11     | 8,823.29  | 66.79    | 97.53   | 6.51   |        |
| M & M VIVERO.      | 42  | 1.59      | 45.96     | 28.91   | 92.63   | 2.68 | 1.59       | 69.63     | 43.79    | 94.05   | 4.12   |        |
| <b>Total -&gt;</b> |     | 558.10    | 44,779.38 | 80.24   | 94.64   | 7.59 | 562.34     | 43,846.26 | 77.97    | 94.42   | 7.36   |        |
|                    |     |           |           |         |         |      | <b>Dif</b> | 4.24      | (933.12) | (2.27)  | (0.22) | (0.23) |

**PALMAR**

|                    |     | 2019/2020 |           |         |         |      | 2020/2021  |           |            |         |      |        |
|--------------------|-----|-----------|-----------|---------|---------|------|------------|-----------|------------|---------|------|--------|
| Lote               | Ha. | Cosecha   | T x Ha    | Kgs x T | Az x Ha | Ha.  | Cosecha    | T x Ha    | Kgs x T    | Az x Ha |      |        |
| EL UNO             | 1   | 17.18     | 830.60    | 48.35   | 96.13   | 4.65 | 17.18      | 737.48    | 42.93      | 94.87   | 4.07 |        |
| EL DOS             | 2   | 10.90     | 697.33    | 63.98   | 96.78   | 6.19 | 10.90      | 536.86    | 49.25      | 95.24   | 4.69 |        |
| EL CINCO           | 5   | 23.90     | 1,271.64  | 53.21   | 97.32   | 5.18 | 23.90      | 1,331.07  | 55.69      | 91.54   | 5.10 |        |
| EL EMBARCADERO     | 6   | 18.29     | 731.24    | 39.98   | 96.75   | 3.87 | 18.29      | 1,097.76  | 60.02      | 99.20   | 5.95 |        |
| EL MOLINO          | 7   | 93.40     | 7,626.46  | 81.65   | 93.26   | 7.61 | 93.40      | 5,353.93  | 57.32      | 88.56   | 5.08 |        |
| EL ENCANTO         | 10  | 113.11    | 9,374.70  | 82.88   | 89.35   | 7.41 | 107.71     | 5,891.13  | 54.69      | 84.74   | 4.63 |        |
| LA URELAR          | 14  | 40.56     | 3,679.64  | 90.72   | 85.71   | 7.78 | 40.90      | 2,375.60  | 58.08      | 83.35   | 4.84 |        |
| LA URELAR          | 17  | 48.15     | 2,905.51  | 60.34   | 90.09   | 5.44 | 48.15      | 3,020.01  | 62.72      | 91.74   | 5.75 |        |
| LOS NEGROS         | 18  | 105.61    | 8,456.91  | 80.08   | 90.37   | 7.24 | 105.61     | 6,531.71  | 61.85      | 89.54   | 5.54 |        |
| LOS NEGROS         | 19  | 32.60     | 1,319.80  | 40.48   | 99.73   | 4.04 | 32.60      | 1,187.98  | 36.44      | 101.22  | 3.69 |        |
| LA GRAMA           | 23  | 103.89    | 6,410.22  | 61.70   | 97.64   | 6.02 | 100.00     | 8,694.61  | 86.95      | 95.17   | 8.27 |        |
| SANTA EMILIA       | 26  | 42.95     | 2,383.04  | 55.48   | 95.19   | 5.28 | 42.95      | 2,616.58  | 60.92      | 93.61   | 5.70 |        |
| SAN FRANCISCO      | 28  | 77.95     | 4,239.55  | 54.39   | 95.29   | 5.18 | 78.45      | 5,116.22  | 65.22      | 100.61  | 6.56 |        |
| EL SUEÑO           | 30  | 49.20     | 3,375.99  | 68.62   | 90.93   | 6.24 | 49.20      | 3,344.70  | 67.98      | 98.73   | 6.71 |        |
| LA LAGUNA          | 32  | 43.41     | 3,121.70  | 71.91   | 93.20   | 6.70 | 43.41      | 3,595.71  | 82.83      | 94.69   | 7.84 |        |
| <b>Total -&gt;</b> |     | 821.10    | 56,424.33 | 68.72   | 92.48   | 6.36 | 812.65     | 51,431.35 | 63.29      | 92.61   | 5.86 |        |
|                    |     |           |           |         |         |      | <b>Dif</b> | (8.45)    | (4,992.98) | (5.43)  | 0.13 | (0.50) |

**TRACTORERA RUDIN**

|                    |     | 2019/2020 |          |         |         |      | 2020/2021  |          |          |         |      |        |
|--------------------|-----|-----------|----------|---------|---------|------|------------|----------|----------|---------|------|--------|
| Lote               | Ha. | Cosecha   | T x Ha   | Kgs x T | Az x Ha | Ha.  | Cosecha    | T x Ha   | Kgs x T  | Az x Ha |      |        |
| RUDIN              | 70  | 53.45     | 3,295.64 | 61.66   | 86.00   | 5.30 | 53.45      | 2,694.80 | 50.42    | 95.86   | 4.83 |        |
| <b>Total -&gt;</b> |     | 53.45     | 3,295.64 | 61.66   | 86.00   | 5.30 | 53.45      | 2,694.80 | 50.42    | 95.86   | 4.83 |        |
|                    |     |           |          |         |         |      | <b>Dif</b> | 0.00     | (600.84) | (11.24) | 9.86 | (0.47) |

**TRANSPACIFICO COLOMBARI**

|      |     | 2019/2020 |        |         |         |     | 2020/2021 |        |         |         |  |
|------|-----|-----------|--------|---------|---------|-----|-----------|--------|---------|---------|--|
| Lote | Ha. | Cosecha   | T x Ha | Kgs x T | Az x Ha | Ha. | Cosecha   | T x Ha | Kgs x T | Az x Ha |  |

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|                    |    |       |          |       |       |            |       |            |         |        |        |
|--------------------|----|-------|----------|-------|-------|------------|-------|------------|---------|--------|--------|
| COLOMBARI          | 60 | 84.70 | 6,364.63 | 75.14 | 93.39 | 7.02       | 84.70 | 4,502.89   | 53.16   | 86.96  | 4.62   |
| <b>Total -&gt;</b> |    | 84.70 | 6,364.63 | 75.14 | 93.39 | 7.02       | 84.70 | 4,502.89   | 53.16   | 86.96  | 4.62   |
|                    |    |       |          |       |       | <b>Dif</b> | 0.00  | (1,861.74) | (21.98) | (6.43) | (2.40) |

**ZAPOTAL**

|                    | Lote | 2019/2020 |           |        |         |            | 2020/2021 |           |        |         |         |
|--------------------|------|-----------|-----------|--------|---------|------------|-----------|-----------|--------|---------|---------|
|                    |      | Ha.       | Cosecha   | T x Ha | Kgs x T | Az x Ha    | Ha.       | Cosecha   | T x Ha | Kgs x T | Az x Ha |
| PUNTA DE PLANCHA   | 35   | 116.57    | 7,279.62  | 62.45  | 95.11   | 5.94       | 110.42    | 7,937.44  | 71.88  | 80.98   | 5.82    |
| LA LAGUNA          | 37   | 31.87     | 1,998.00  | 62.69  | 92.61   | 5.81       | 31.87     | 1,236.92  | 38.81  | 88.68   | 3.44    |
| EL CAMBIO          | 42   | 112.00    | 6,014.58  | 53.70  | 101.50  | 5.45       | 104.21    | 6,481.87  | 62.20  | 89.36   | 5.56    |
| LA PINEDA          | 44   | 175.37    | 13,665.77 | 77.93  | 98.98   | 7.71       | 174.77    | 13,106.02 | 74.99  | 93.20   | 6.99    |
| LA ZOILA           | 50   | 91.56     | 6,648.44  | 72.61  | 91.63   | 6.65       | 91.79     | 5,366.02  | 58.46  | 89.86   | 5.25    |
| LA FLOR            | 54   | 96.70     | 5,338.36  | 55.21  | 91.36   | 5.04       | 96.70     | 6,637.46  | 68.64  | 89.33   | 6.13    |
| <b>Total -&gt;</b> |      | 624.07    | 40,944.77 | 65.61  | 96.17   | 6.31       | 609.76    | 40,765.73 | 66.86  | 89.00   | 5.95    |
|                    |      |           |           |        |         | <b>Dif</b> | (14.31)   | (179.04)  | 1.25   | (7.17)  | (0.36)  |

**ZAPOTAL EL MANGO**

|                                     | Lote | 2019/2020 |            |        |         |            | 2020/2021 |             |         |         |         |
|-------------------------------------|------|-----------|------------|--------|---------|------------|-----------|-------------|---------|---------|---------|
|                                     |      | Ha.       | Cosecha    | T x Ha | Kgs x T | Az x Ha    | Ha.       | Cosecha     | T x Ha  | Kgs x T | Az x Ha |
| HCDA EL MANGO                       | 80   | 97.75     | 7,192.14   | 73.58  | 95.87   | 7.05       | 97.75     | 5,425.83    | 55.51   | 93.61   | 5.20    |
| <b>Total -&gt;</b>                  |      | 97.75     | 7,192.14   | 73.58  | 95.87   | 7.05       | 97.75     | 5,425.83    | 55.51   | 93.61   | 5.20    |
|                                     |      |           |            |        |         | <b>Dif</b> | 0.00      | (1,766.31)  | (18.07) | (2.26)  | (1.85)  |
| <b>Total Figuras -&gt;</b>          |      | 4,142.93  | 286,584.70 | 69.17  | 93.25   | 6.45       | 4,103.54  | 265,119.76  | 64.61   | 92.02   | 5.95    |
|                                     |      |           |            |        |         | <b>Dif</b> | (39.39)   | (21,464.93) | (4.56)  | (1.23)  | (0.50)  |
| <b>Total Figuras sin Ref. -&gt;</b> |      | 26.29     | 0.00       | 0.00   | 0.00    | 0.00       | 200.70    | 12,654.55   | 63.05   | 91.93   | 5.80    |
| <b>Total General -&gt;</b>          |      | 4,169.22  | 286,584.70 | 68.74  | 93.25   | 6.41       | 4,304.24  | 277,774.31  | 64.54   | 92.02   | 5.94    |
|                                     |      |           |            |        |         |            | 135.02    | (8,810.39)  | (4.20)  | (1.23)  | (0.47)  |